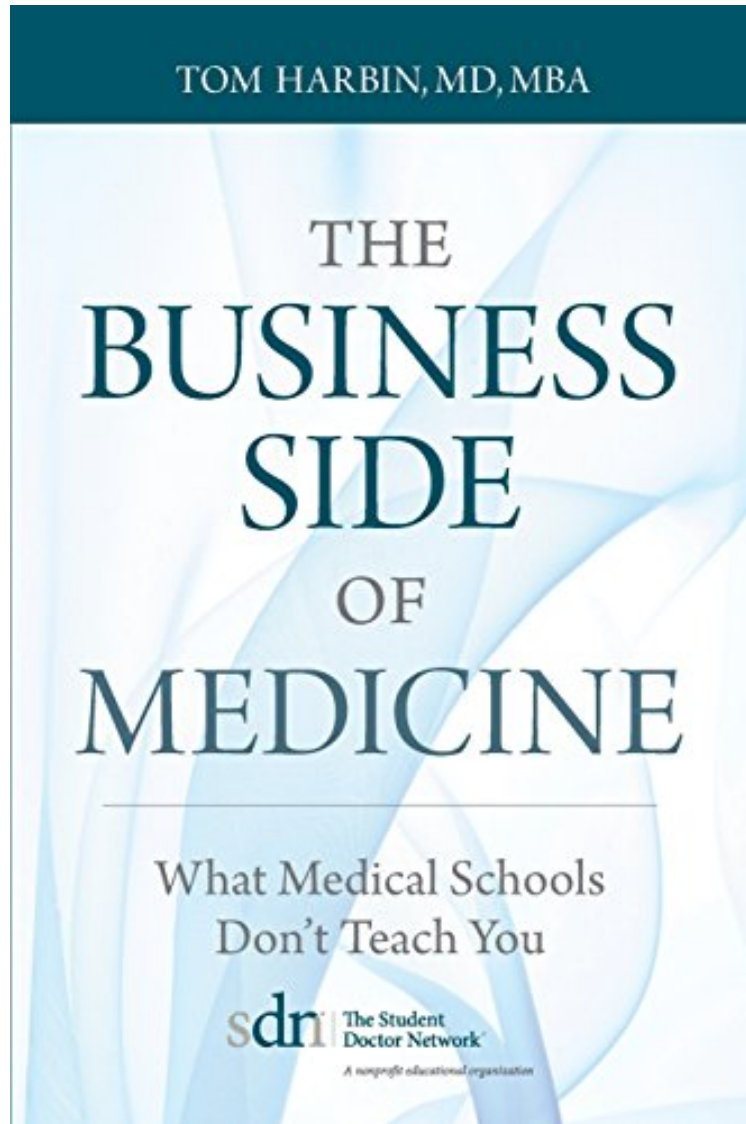


(Download pdf) The Business Side of Medicine: What Medical Schools Don't Teach You

The Business Side of Medicine: What Medical Schools Don't Teach You

Tom Harbin

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Tom Harbin : The Business Side of Medicine: What Medical Schools Don't Teach You before purchasing it in order to gage whether or not it would be worth my time, and all praised The Business Side of Medicine: What Medical Schools Don't Teach You:

1 of 1 people found the following review helpful. "What Every Ophthalmologist Should Know"By LGHI first learned of Dr. Tom Harbin, MD, MBA and his books in 2011 after hearing him present at the European Society of Cataract

Refractive Surgeons (ESCRS) in Vienna. I especially enjoyed the second part of the book that related to: business communication, organizational behavior, marketing, and more. At the time, I was working as a Practice Administrator for a US Ophthalmic group. I found relevant pearls that I was able to share with the surgeons I worked for and apply in my day-to-day operations. Thank you Dr. Harbin for sharing your knowledge and such interesting personal experiences.

The Business Side of Medicine...What Medical Schools Don't Teach You

The Business Side of Medicine: What Medical Schools Don't Teach You

2 of 2 people found the following review helpful. Decent overview

By Kerstin T Recker

The book highlights many aspects of medicine physicians at all levels of training/career ought to be aware of, but misses the mark on many specifics and tangible advice I was seeking as a physician-in-training. Also, the advice for residents entering the job market favored too heavily the conundrum of the employer rather than the bargaining power or negotiations that help the new employee avoid being exploited.

0 of 0 people found the following review helpful. I loved this book

By Customer

I loved this book. It offered a brief thumbnail sketch of things I really do wish I had learned in med school...OR residency for that matter. I purchased 12 copies and shared them with my partners. I strongly encourage all groups to do a study of the major themes.

You're a doctor and you know a lot about medicine. But do you know anything about the real world? Doctors learn a lot in medical school, but not enough. Only rarely will a course teach practical, useful, or pragmatic information to help with the myriad decisions that arise in day-to-day life. Dr. Harbin wrote this book to fill the gap: to help doctors deal with the business aspects of medicine, help doctors in training learn how to evaluate opportunities for the future, and assist practicing doctors in dealing with the questions arising every day and when planning for the future.

"Excellent advice for all stages of a career in medicine. I truly wish this had been available to me when I finished training." --DAVID A. DURFEE, M.D., RENOWNED PRACTICE MANAGEMENT EXPERT

"Dr. Harbin provides a practical assessment of the business issues facing physicians at every stage in their career. This is a 'must read' filled with thousands of pearls." --BRUCE MALLER, PRESIDENT, BSM CONSULTING

"Dr Harbin's book is a must read for this day in age when medicine so closely intercepts with the business world. In our dynamic environment of health care reform, Dr. Harbin has carefully crafted a unique perspective for the ophthalmologist to raise awareness about business skills and how to succeed in our profession." --ROB MELENDEZ, MD, MBA, EDITOR-IN-CHIEF, PEARLS IN OPHTHALMOLOGY AND AAO YO INFO

From the Author

Named one of the 5 best medical management books for small practices by Capterra Medical Software Blog.