

(Free download) The Medical Entrepreneur: Pearls, Pitfalls and Practical Business Advice for Doctors (Third Edition)

The Medical Entrepreneur: Pearls, Pitfalls and Practical Business Advice for Doctors (Third Edition)

MD, Steven M. Hacker

*DOC | *audiobook | ebooks | Download PDF | ePub*

Copyrighted Material

THE MEDICAL ENTREPRENEUR

PEARLS, PITFALLS & PRACTICAL BUSINESS ADVICE FOR DOCTORS



Steven M. Hacker, MD

Third Edition

Foreword written by Daniel M. Siegel, MD MS

New 2016 Bonus Section for Third Edition Includes:
Author's Recommendations for His Favorite Vendors, Products
and Services To Help Your Practice/Business Endeavor.

Copyrighted Material

DOWNLOAD



+

READ ONLINE

#98339 in Books Nano 2.0 Business Press 2010-12-16Original language:EnglishPDF # 1 9.00 x .49 x 6.00l, .71 #File Name: 0615407137216 pages | File size: 77.Mb

MD, Steven M. Hacker : The Medical Entrepreneur: Pearls, Pitfalls and Practical Business Advice for Doctors (Third Edition) before purchasing it in order to gage whether or not it would be worth my time, and all praised The Medical Entrepreneur: Pearls, Pitfalls and Practical Business Advice for Doctors (Third Edition):

1 of 1 people found the following review helpful. Great Resource of knowledgeBy GeorgeThis is my first time eating

a product on but this book is worthy of a review. I decided to purchase 3 books on the topic of the business of medicine, this being one of the three. It was my intention to have a book that was easy to read (and by easy I mean riveting and not drab), a book that allowed me to be concise in note taking, and most importantly to me, a book that was written from the perspective of a physician and his experiences. This book was that and more. The author was quick to tell you the necessary steps to take in forming your practice or joining a group/corporation. These details were straight forward and concise. He also highlights pitfalls he himself faced that you can avoid with his advice as well as successes he accomplished that he guides in order for you to do the same. Included are also legal excerpts from individuals who practice law in relation to medicine that are insightful. The author is also sure to include his own business initiatives which extended outside of just practicing as a physician. All in all this is just a great book and resource for any one looking to really get a feel for what's ahead and possibilities out there. I've just started my second book and am seeing a lack of what this book here offered but am hopeful that maybe things will pick up as I progress. This book is highly recommended and I plan to be referencing it and my notes taken from it often as I progress on.

0 people found the following review helpful. Fills The GapBy PhotosByMetaIn medical school they teach you all about medicine, but not how to run a successful small medical practice or medical office. This book fills the gap.PhotosByMeta7 of 7 people found the following review helpful. Well written, engaging, conciseBy drmac05Great book. Part I gives a great overview of how to start your own medical practice based on Hacker's experience as an entrepreneur. Should be noted, though, that Hacker does not discuss anything about creating a cash practice.Part II of the book discusses how to start and run your own business outside of medical practice. I purchased the book because of Part I, but Part II was a great read as well.To summarize, I think this book should be required reading in medical school to educate American physicians on how to be successful in running a practice. I'm content working where I'm at now, but should I ever decide to change locations, I'll refer to this book to guide my future practice.Thank you Dr. Hacker for taking the time to write this book!

"A comprehensive primer on the business skills essential for physicians."- Kirkus Reviews "A doctors' guide to entrepreneurship..."- Kirkus Reviews This is the new third edition (2015-2016) of the most popular business and practice management book for physicians, medical students and medical residents. Thousands of doctors and entrepreneurs have bought this book before joining a group or starting their own practice or entrepreneurial venture. The brand new third edition contains **NEW FORMATTING AND NEW MATERIAL** for the same low price as past editions. This third edition includes a bonus section to help entrepreneurs and doctors source out specific vendors' and their products and services to get a jumpstart on your business or medical practice.**WARNING AND ADVICE for Doctors Medical students and entrepreneurs: BEFORE JOINING A GROUP PRACTICE OR STARTING A NEW BUSINESS, DO NOT SIGN ANY CONTRACTS UNTIL YOU HAVE FINISHED READING THIS BOOK.** This book is written to help doctors, medical residents, medical students, and physicians in private practice and academia avoid costly business mistakes in their post medical school career. It is uniquely written from the perspective of a successful physician entrepreneur. Busy doctors with little time can quickly access critical cost saving information when joining or starting a private practice. Topics include everything from how to set up a practice, sign a contract with another group, hire another doctor, contract with insurance companies, understand health regulations including the HITECH stimulus act, how to qualify to receive stimulus funds, billing in the office, hiring and firing personnel, picking a location, obtaining hospital privileges, applying for the required licenses, electronic health records, practice management software, health technology in the office, how to protect your estate, liability issues,marketing and public relations, design of the medical office and more. Also written for the physician entrepreneur, the book explains how to raise capital, term sheets, understanding venture capital, board of directors, incorporation election issues, how to understand financials, balance sheets, negotiations, hiring the management team, how to take an idea and turn it into an operating business, how to protect your intellectual property, copyrights, trademarks, patents, customer acquisition and how to deal with a business when things go wrong. The book covers much more and includes expert "stat consults" or opinions from corporate attorneys, intellectual property attorneys, board certified health care attorneys and estate attorneys.